

Sales Executive – Surgeons & Surgical Training Market

Position: Sales Executive – Clinical Outreach

Department: Individual Sales

Location: Region-based (South India / North India / West India / East India)

Role Overview

We are seeking a high-performing **Sales Executive** to lead direct sales and engagement with student and practicing **surgeons, hospitals, private clinics, and independent surgical educators**. You will promote MadVR's cutting-edge **VR and haptic simulators** for individual use, training, and surgical mastery.

Key Responsibilities

- Build and manage a pipeline of student and practicing **surgeons, clinicians, private hospitals, and trainers**.
- Demonstrate how MadVR products can enhance **surgical skill acquisition, self-practice, and teaching**.
- Own the full sales cycle for individual or department-level purchases.
- Organize and lead **product demos, surgical workshops, and training sessions**.
- Work alongside clinical experts to customize simulation solutions based on surgical specialties.
- Gather product feedback to support product roadmap refinement.

Ideal Candidate Profile

- 2–5 years of experience in **medical device sales, clinical marketing, or surgical instrumentation sales**.
- Deep interest or exposure to surgical education, digital tools, and clinical engagement.
- Proven experience in **direct surgeon selling** product lines preferred.
- Self-motivated, persuasive, and able to travel to surgical conferences or individual clinics.

Preferred Background

- Experience with surgical consumables, medical robotics, ortho implants, or high-value capital equipment.
- Strong network of surgeons and KOLs across regions.

Education

- Bachelor's in Life Sciences, Biomedical Engineering, Physiotherapy, or similar.
- Clinical training or experience in surgical domains is a strong plus.
- MBA is a plus

What We Offer

- A chance to work at the cutting edge of **surgical simulation** and **VR innovation**.
- Opportunity to grow with a fast-scaling, deep-tech product company.
- Competitive salary with performance-linked incentives.
- Travel allowance and support for field-based activities.
- Training on MadVR's product suite and customer needs.

Please send your resume to hr@madvr.in